

## PARTNERS

Commercial  
Real Estate  
Value-Addvisors

**Address**

355 Wood Road  
Braintree, Massachusetts

**Square Footage Leased**

44,000 RSF

**The Company**

Haemonetics (NYSE: HAE) is a global healthcare company dedicated to providing innovative blood management solutions for our customers. Together, our devices and consumables, information technology platforms, and consulting services deliver a suite of business solutions to help our customers improve clinical outcomes and reduce the cost of healthcare for blood collectors, hospitals, and patients around the world. Our technologies address important medical markets: blood and plasma component collection, the surgical suite, and hospital transfusion services.

**The Challenge**

Haemonetics headquarters had been located at 355 Wood Road, Braintree since 1992. The building was tired and required significant capital to upgrade. Haemonetics, in order to renew its lease, need the landlord to upgrade the base building.

**The Results**

FHO Partners conducted a search of the market and identified several opportunities that could accommodate Haemonetics's headquarters. We received proposals from alternative locations and was able to induce the landlord to make significant capital upgrades to the building. They extended their lease and avoided the disruption of moving.



“Haemonetics has been able to improve its headquarters and stabilize its long-term occupancy cost over the long-term.”

Bob Pice  
Director of Facilities  
Haemonetics