



PARTNERS

Commercial
Real Estate
Value-Addvisors

Address

One Boston Place
Boston, Massachusetts

Square Footage Leased

16,107 RSF

The Company

Wachovia Securities, now part of Wells Fargo and known as Wells Fargo Advisors, has over 16,000 financial advisors nationwide. This entity was created after the acquisition of AG Edwards by Wachovia Securities.

The Challenge

To renew at better than market rent after the official notice date passed in a 95% occupied tower.

The Results

Successfully negotiated a five (5) year extension at 90% of market rent with an improvement allowance.

